Chemin des Vignes 6 1134 Vufflens-le-Château 079-8349607 <u>fenna@fellrath.ch</u> April 28,1957, married Dutch, C permit



# **Senior Legal Counsel**

Diplomatic, excellent communicative skills, business acumen, pragmatic, focused

# ACCOMPLISHMENTS

Compliance and Executive Support, Member of the Board

- Compliance program development and instruction of personnel
- Executive counselling with regard to legal consequences
- Legal Support and Training for all departments in various geographic regions
- Human Resource support with compliance programs training

#### Legal skills +15 years of international project negotiation experience

- Negotiation support International Business Development (Europe, India, China, Africa, Middle East, Brazil, U.S.A.)
- Negotiating and drafting of agreements and templates for Business Development, including lease, license and management agreements
- Marketing and Sales agreements
- Data Protection in IT environment, research of responsibilities in CH-EU environments, data protection implementation in customer loyalty programmes.
- IT: system integration project agreement negotiation and Distribution agreements
- Financial: loan, financial restructuring agreements;
- Human resource agreements.

#### International litigation

• Managing commercial litigation and supervising external counsel.

#### International Client Support

- Legal Support for all departments in various geographic regions
- Negotiation support International Business Development
- Withholding tax research and application

### Intellectual Property Management

- Coordinating global trademark registration and protection
- Management of TM litigation
- Drafting of license agreements, cease and desist documents
- Research of applicability of a patent, management of patent procedure

# Corporate affairs, bankruptcy, Merger and Acquisition

- Due diligence
- Bankruptcy procedures in the Netherlands and Switzerland
- · Corporate housekeeping for Dutch, Swiss and international companies

### People management and human resource management

 HR administration Responsible for people management, motivation and counselling of the employees of the Swiss office (15 people) including contract negotiation, retention and termination and administration

## **PROFESSIONAL EXPERIENCE**

2013- feb,2018 LEGAL COUNSEL PROVATIS S.A., Start-up Telematics company

# Ecublens

2013-now LEGAL AND ADMINISTRATIVE COUNSEL JonkerConsulting, tax lawyer

Geneva

2003	Diplôme d'Études Approfondies (DEA)	
EDUCATION		
1984-1986	SALES REPRESENTATIVE-MARKETING TRAINEE IBM NEDERLAND B.V.	Amsterdam
1986-1987	MANAGER PERSONNEL AND MANAGEMENT DEVELOPMENT DATEX HOLDING N.V.	Amsterdam
1987-1990	BUSINESS PRACTICES REPRESENTATIVE IBM NEDERLAND B.V.	Amsterdam
1990-1991	STRATEGY DEVELOPMENT PROJECT MANAGER IBM NEDERLAND B.V.	Amsterdam
1992-1993	MANAGER SALES CLASS IBM NEDERLAND B.V.	Amsterdam
1993-1994	MARKETING MANAGER DISTRIBUTION & SERVICES IBM NEDERLAND B.V.	Amsterdam
1994-2006	Besides the mandates and the postgrade (DEA) at the University of Lausanne in 2002/2003 mentioned above, I raised my children.	
1999-2002	MANDATE LOYENS & LOEFF	Genève
2004	MANDATE FEDERATION INTERNATIONALE DE TIR À L'ARC	Lausanne
2004-2006	REPRESENTATIVE (INDEPENDENT) IMMOGENICS LTD.	Londres
2006-2009	SENIOR LEGAL COUNSEL, MEMBER OF THE BOARD GOLDEN TULIP FRANCHISE LTD.	Lausanne
2009-2013	SENIOR LEGAL COUNSEL, MEMBER OF THE BOARD LOUVRE HOTELS GROUP S.A. Starwood Investments Group	Paris

	en Droit, Criminalité et Sécurité des Nouvelles Technologies University of Lausanne	Lausanne
2001	<b>Certificate</b> Droit des nouvelles technologies de l'information University of Neuchâtel	Neuchâtel
1984	Master Civil law, Leiden University, Netherlands	

# 1978English Language and Literature<br/>Leiden University, Netherlands

# LANGUAGES AND IT SKILLS

Dutch	native speaker
English	bilingual
French	fluent (C2)
German	fluent (C1)
Italian	basic (A2)

Word, PowerPoint, Outlook, Excel